Dear Friends,

What a pleasure it is to greet you on behalf of LCH. As Chair of the Board of Directors, I am inspired by how deeply LCH impacts our community, and by how deeply our supporters care about our mission.

We continue to evolve and expand to serve southern Chester County. Our primary care locations in Kennett Square and Oxford provide key health care, mental health, and social services to thousands of people every year. Our West Grove specialty care site now houses our women’s health services, our expanded dental center, and soon our growing pediatric practice.

LCH works to connect with all in our community who need our services, ensuring that they feel safe, supported, respected, and valued here—whether they are an immigrant family struggling with legal matters, or a working family with inadequate health care coverage. Those we serve need the compassionate, integrated health and community services we offer.

Our members can and do thrive. We are extremely proud of the positive impact we have had on so many who have entrusted us with their care. You are an integral part of this impact. I thank you for your commitment to LCH, and I hope you will continue to stay connected and involved with us going forward.

In good health,

Ronan W. Gannon
Chair, Board of Directors
While the number of our patients without insurance has decreased thanks to the Affordable Care Act and our enrollment support services with LCH Social Assistance staff, we have seen an increase in the number of underinsured patients who still need a place to access affordable care.

Through our expanded services and new locations, we have more than doubled the number of members we have cared for over the past six years.

88.2% of LCH patients who test positive for symptoms of depression receive follow-up counseling from one of LCH’s Behavioral Health Consultants.

67.2% of our patients with diabetes achieve controlled blood glucose levels under our care; and 70.7% of our patients with high blood pressure achieve controlled blood pressure, compared to 55.2% from the previous year.

Almost 95% of pregnant women who receive prenatal care at our West Grove Women’s Health Center have healthy, full-term babies – a rate higher than that in Chester County as a whole.

LCH’s Women’s Health team anchored our West Grove facility in the summer of 2018, and they were joined in January 2019 by an expanded Dental Center. This coming winter, our full-time pediatrics team, including a pediatric mental health specialist, will round out the specialty services LCH offers in West Grove.
## Financial Highlights

### Statements of Activities

#### Year Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue and Support</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Revenue and Support</td>
<td>6,068,771</td>
<td>7,362,998</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Services</td>
<td>5,164,831</td>
<td>6,244,003</td>
</tr>
<tr>
<td>Supporting Services</td>
<td>805,014</td>
<td>1,092,884</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>5,969,845</td>
<td>7,336,887</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>98,926</td>
<td>26,111</td>
</tr>
</tbody>
</table>

### Statement of Financial Position

#### Year Ended June 30

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>2,797,697</td>
<td>3,086,403</td>
</tr>
<tr>
<td>Other Current Assets</td>
<td>927,285</td>
<td>838,619</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>3,724,982</td>
<td>3,925,022</td>
</tr>
<tr>
<td>Property and Equipment</td>
<td>3,321,199</td>
<td>3,308,251</td>
</tr>
<tr>
<td><strong>Other Assets</strong></td>
<td>270,345</td>
<td>169,969</td>
</tr>
<tr>
<td>Total Assets</td>
<td>7,316,526</td>
<td>7,403,242</td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>463,892</td>
<td>524,497</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>6,852,634</td>
<td>6,878,745</td>
</tr>
<tr>
<td>Total Liabilities and Net Assets</td>
<td>7,316,526</td>
<td>7,403,242</td>
</tr>
</tbody>
</table>

### Revenue

#### 2019

<table>
<thead>
<tr>
<th>Revenue Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions Revenue</td>
<td>1,537,234</td>
<td>21%</td>
</tr>
<tr>
<td>Government and Other Contract Revenue</td>
<td>3,770,476</td>
<td>51%</td>
</tr>
<tr>
<td>Program Service Fees</td>
<td>1,968,242</td>
<td>27%</td>
</tr>
<tr>
<td>Other Support</td>
<td>87,046</td>
<td>1%</td>
</tr>
</tbody>
</table>

### Total Revenue

| Total Revenue                           | 7,362,998 |

### Contributions Revenue

#### 2019

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>428,771</td>
<td>28%</td>
</tr>
<tr>
<td>Foundations</td>
<td>765,792</td>
<td>50%</td>
</tr>
<tr>
<td>Corporations</td>
<td>77,122</td>
<td>5%</td>
</tr>
<tr>
<td>Government</td>
<td>30,000</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>235,549</td>
<td>15%</td>
</tr>
</tbody>
</table>

### Total Contributions

| Total Contributions                     | 1,537,234 |

### Expenses

#### 2019

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>6,244,003</td>
<td>86%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>169,175</td>
<td>2%</td>
</tr>
<tr>
<td>Management and Administrative</td>
<td>349,191</td>
<td>12%</td>
</tr>
</tbody>
</table>

### Total Expenses

| Total Expenses                           | 7,262,369 |

Visit [www.LaComunidadHispana.org/About-Us/](http://www.LaComunidadHispana.org/About-Us/) to see our full list of supporters.

### Board List

#### Officers
- Ronan Gannon, Board Chair
- Jeanne Casner, Vice-Chair
- Pia McCann, Secretary
- Frank Lordi, Treasurer

#### Members
- Roberto Ayllon
- Nolan Bennett
- Jorge Duchini
- Sarah Dickens-Trillo
- Paloma Gaona
- Barbara Harrison McPherson
- Brian Kornet
- Andrea Hickey Mills
- Alice Moorhead
- John Rafferty
- Emma Tapia
- Domenic Vacca
OUR DONORS

GIFTS OF $100,000 AND ABOVE
Moorhead Family Foundation
United Way of Southern Chester County

GIFTS OF $50,000 TO $99,999
Blue Yak Foundation
Independence Blue Cross Foundation
Mr. and Mrs. Robert D. McNeil

GIFTS OF $10,000 TO $49,999
Applestone Foundation
Cabot Kjellerup Foundation
Chester County Commissioners
Chester County Fund for Women and Girls
Claneil Foundation, Inc.
Connelly Foundation
Delta Dental Community Care Foundation
Exelon Generation
Health & Welfare Foundation of Southern Chester County
Hutton Family HeLP Fund
Independence Foundation
Ms. Amanda Cabot and Mr. Peter Kjellerup
Legacy Foundation
Marshall-Reynolds Foundation
Matz Family Charitable Fund
Mrs. Alice K. Moorhead
Mr. and Mrs. Michael J. Moran
Mrs. Katharine Myers
Oxford Area Foundation, Inc.
Oxford Area School District
Mr. and Mrs. Michael Pia
Robert E. Lamb Foundation Inc.
The Edna G. Kynett Memorial Foundation
The Leon & Helen Weiner Foundation
The McLean Contributionship
The Roemer Foundation

GIFTS OF $5,000 TO $9,999 (CONT)

GIFTS OF $5,000 TO $9,999
Shaw Keller LLP
Mary Anne and Ed Sparks
The Barra Foundation
Wells Fargo Foundation
Manfredi Cold Storage & Distribution, Inc.
Patty and Fred Meserve
Mrs. Mildred H. Miller
Ken and Moira Mumma
Robert E. Lamb Foundation Inc.
Shaw Keller LLP

GIFTS OF $1,000 TO $4,999

Anonymous
Bugel Family Fund
CCRES
Ms. Melanie Chadwick
Chester County Community Foundation
Mr. and Mrs. Chris Corridoni
Mr. Joseph Dominguez
Dianne and Dave Elderkin
Exelon Corporation
Franklin Mint Federal Credit Union
Fulton Bank
Giant Food Stores
Haggerty, Goldberg, Schleifer & Kupersmith, P.C.
Health Partners Plans
Herman O West Foundation
Mrs. Sarah N. Hillyer
Mr. and Mrs. Richard Hoerner
Ms. Anne Humes
Mr. Jerry Poe
Margaret and Tom Rivello
Thomas and Frances Roosevelt
Mr. Lewis Ross
Saint Michael Lutheran Church
Mr. Samuel Slater and Ms. Lornie Forbes
Mr. and Mrs. Morris W. Stroud
Ms. Anne Stroud
Mr. and Mrs. W.B. Dixon Stroud Jr.
Josh Taylor
Team COMPASS
The Dansko Foundation
The Tri-M Group, LLC.
United Way of Greater Philadelphia and Southern New Jersey
Dr. Eva L. Verplanck
Wells Fargo Bank, N.A.
Al West and Sara Walter

GIFTS TO $999

Anonymous
BBB, LLP
Mr. Christopher Alonzo
Ms. Nancy Arnosti
Mark Audiger
Mr. Daniel Augustine
Ms. Lisa Bagatta
Ms. Charlot Barker
Nancy Barnabei
Mr. Mark Beauchamp
Mr. and Mrs. James W. Beck
Ms. Tracy Beck
Mrs. Louise B. Bennett
Mr. James G. Blaine
Ms. Barbara Bolton
Gail and Mark Bowden
Boy Scouts of America, Chester County Council
Brandywine International Hardwood
Dr. B. Gerard Bricks
Starr C. and J. Clayton Bright
Mr. Ed Brinton
Mr. and Mrs. Newton Brosius
Dr. Barbara Stewart and Dr. Richard Brown
Mr. Henry I. Brown III
Mr. and Mrs. Robert Buck
Katherine and Michael Bucklin
Dan and Elaine Burgess
Mr. Steven I. Butler
Mr. Nathaniel Carr
Linda Carter
Mrs. Karen Carter
Mr. and Mrs. Steven W. Casey
Mrs. Jeanne E. Casner
Mr. Stephen Castellano
Mr. and Mrs. Steven M. Castorani
Dr. Federico Cepa
Charter School of Wilmington
Class of 2013 & 2014 Alumni
Chatham Financial
Mr. and Mrs. Cooey Y. Chung
Mr. Joseph Claricurzio
Ms. Carol Coleman
Comcast
Mr. Francisco Corona
Ms. and Mrs. Anna Coyne
Ms. Karen Y. Cromley
Mr. Eliot Dalton
Mr. Jeremy Dambach
Mr. Clark Davis
Mr. Philip De Colli
Dr. and Mrs. Harold DeHaven
Mr. Glenn Derle
John and Mary Lou Devido
Ms. Judith Diner
Ms. Daria DiSabatino
DNB First
Kathy Do
Dawn Doherty-Kohl
Ms. Brett Dolkent
Mr. and Mrs. Robert M. Dols
Mrs. Phoebe A. Driscoll
Mrs. Monica A. Dulemba
Ms. Cassi Ecker
Mr. David Elder
Elk Ridge Elementary Social Club
Katie and Bill Elliott
Mrs. Catherine D. Elliott
Mr. Nefali Erra
Ms. Dulce Estrada Moreno
Ms. Cristin Evans
Family Service of Chester County
Mr. Ronal Fenstermacher
Mr. and Mrs. Robert E. Fenza
Mark and Claire Finfrock
Ms. Kris Firey-Poling
Blair and Charles Fleischmann
Gifts to $999 (cont)

Ms. Sharon Flood
Forney Family Foundation
Ms. Margaret Foster
Ms. Isabella Franchi
Susan and Dale Feens
William and Adrienne Gallagher
Mrs. Alisa Jones and Mr. Errol L. Galloway
Mr. and Mrs. Ronan Gannon
Mrs. Helen C. Gannon
Paloma Gaona
Ms. Betty Garrett
Gaver Family
Genesis Health Care Corporation
Mr. John Gerbrnan
Ms. Carolyn Gibson
Ms. Sofia Gomez-Rubio
Mrs. Cristina Gonzales
Ms. Kathleen Gorman
Mr. William Graham
Pat Graham
Ms. Jane Greenfield
Mr. Nathan Grossman
Grove United Methodist Church
Mrs. Lillian Gutierrez
Mr. Ben Haines
Mr. Robert Hankin
Mr. John B. Hannum
Ms. Ellen C. Hannum
Mr. Eric Hansen
Mr. David Haradon
Mr. and Mrs. James E. Haughton
Mr. and Mrs. T Walter Herbert
Herr Foods Inc.
Dr. Jane Herschberger
Ms. Anne Hillman
Hockessin Monthly Meeting of Friends
Ms. Frances Hoeppner
Ms. Margaret Hoey
Ms. Doris A. Hoffman
Mr. Daniel Hogenauer
Mr. Steven Hortsman
Mrs. Dana D. Houghton
Robert R. and Mary E. Howie
Richard and Catherine Huneke
Mrs. Elizabeth M. Hutz
Hy-Tech Mushroom Compost Inc.
Mr. and Mrs. Jonathan Ireland
Dr. Wendy L. Dixon and Mr. Jeff Itell
John and Carlene Jackson
Ms. Bettina L. Jenney
Dr. Guillermo R. Juncos
Dr. Barry Kanofsky
Dr. Louis Kaplan and
Ms. Leslee A. Schad
Dr. Rudolph F. Karlossak
Ms. Kate Kearney
Kennon Friends Meeting
Mrs. Terry Kenworthy
Mr. Daniel Kessler
Dr. Suzanne Cloud
Bruce and Mary Knapp
Mr. Charles Kruelle
Mrs. Charlene L. Lambert
Mr. Jack Langan
Lawrence Lindsay and Carla Poppin
Ms. Margaret Leardl
Mr. and Mrs. Robert Leipold
Mr. and Mrs. David K. Leonard
Ms. Sylvia Lewin
Mr. and Mrs. David E. Lewis
Mr. William Lockard
Mrs. Theresa Looker
Martha Elena Lopez Espinosa
Mr. Francis Lutz
Mr. Richard Lyon
Mrs. Laura Mackiewicz
Ms. Angela Madariaga
Mr. and Mrs. Vernon C. Magin
Mr. and Mrs. John Manning
Ms. Ana Maria Marta Martinez
Ms. Mary Maslar
McCabe Family Charitable Fund
Ms. Lauren K. McComsey
Ms. Joan McConnell
Mr. Tom Modonough
Jim and Terri McIntosh
Mr. Shane McKay
Linda and Richard McKinstry
Michael and Barbara McPherson
Menu Mate Mushroom Farms Inc.
Morgan, Lewis & Bockius LLP
Mrs. Deborah Moyer
Ken and Moira Munmu
Ms. Hillary Murray
Mr. Douglas W. Myers and Ms. Kimberly A. Brosnan-Myers
Ms. Mary S. Myers
Mr. Irvin S. Naylor
Needham’s Mushroom Farms, Inc.
Ms. Linda Nelsen
Judith C. Gibson & David S. Nelson
Network for Good
New Garden Monthly Meeting
Gail and Denis Newbold
Mrs. Teri Noone
Mr. Hector Nunez-Contreras
Ms. Rona Obert
Ms. Anita M. O’Connor
Mr. Lawrence M. O’Donnell Esq.
Mr. Gary A. Olinger
Ms. Isabel Olmsted
Mr. Antone Ortaldo
Ms. Deborah Ott
Oxford Rotary Foundation
Mr. John Papay
Ms. Aurora Patino
Ms. Margaret R. Pattren
Ms. Alison Payne
Mr. Daniel Perez and Dr. Adriana Perez
Perna LLC
Ms. Beth Morling and
Mr. Darrin Pochan
Mr. and Mrs. Jeremiah W. Powell
Mr. Todd Price
Ms. Eva Reatiga
Ms. Karen Reeves
Ms. Laura Richardson
Pete and Linda Riondet
Mr. Leonard J. Rivera Esq., LLM
Ms. Rachel Roberts
Mr. Roberto Rodriguez
Mrs. Regina C. Rogers
Cecilia and Chris Ross
Rotary Club of Kennett at Longwood
Mrs. Maria Rufe
Mr. Thomas Sammaritano
Mr. and Mrs. Abner Santiago
Mr. and Mrs. Jesse D. Saunders
Meaghan Schiller
Dr. Albert J. Schmidt
Ms. Jennifer Schurr
Mr. Alex Schwendeman
Dr. and Mrs. Robert C. Scott
Mr. Edgar Scott Jr.
Ms. Danielle Seningen
Bill Seybold
Mr. Paul Sgroi
Ms. H. Donnan Sharp
Ms. Shirley Shaw
Mr. and Mrs. Jonathan E. Sheppard
Mrs. Susan E. Simone
Ms. Bernadette Simpao
Mrs. Katie Slausch-Booster
Ms. Kathleen G. Snyder
Mr. and Mrs. Merwin A. Soash
Dr. L. Peter Sotararf
Mr. and Mrs. Douglas M. Spencer
Ms. Gayle Spencer
Honorable Walter Stapleton
Mr. and Mrs. Timothy S. Sterrett
Meredith and AJ Sullivan
Mr. and Mrs. Robert Suter
Ms. Dawn Talley
Mr. John Taylor
Mr. Edward Tettemer
The Oxford Trio
Dr. Preetha Thilak
Ms. Tina Thomas
To-Jo Mushrooms
Jan Torras
Ms. Linda Traver
Mr. and Mrs. Edward Trevorrore
Triskeles Foundation
Ms. Michele L. Tucker R.N.
Mr. and Mrs. Mark Tully
Mr. and Mrs. Joseph Ucciferro
United Way of Chester County
United Way of Delaware
Mr. and Mrs. Eduardo M. Valdivieso
Burley and Lizzie Vannote
Familia Vazquez-Tapia
Mr. Rick Von Cooenig
Mr. and Mrs. Wayne Waibel
Mr. Cuyler Walker
Susan and Scott Warle
John and Mikki Washburn
Mr. Tyler Webb
Mr. Larry Welsh
Betsy and Douglas Wenny
Ms. Lois Weyer
John Weygandt
Ms. Ellen E. Wilkinson
William Penn Foundation
Ms. Barbara Williams
Ms. Catherine Williams
Lee Williamson
Chris and Kirstie Wills
Mr. Alex Wilson
Ms. Cherry L. Wright
Ms. Gretchen Wright
Ms. Maria Zamudio
Ms. Jennifer Zavalos
Ms. Eliza Zimmerman

Gift-in-Kind Donations

Brandywine International Hardwood
Henry Schein, Inc.
Katie and Bill Elliott
The Himes Family
Family Service of Chester County
Kennett Community Coffee Klatch
Franklin Mint Federal Credit Union
Kennett Township Police Department
Genesis Health Care Corporation
London Grove Cares Community
London Grove Monthly Meeting
Maris Grove Blanket Circle
Morgan, Lewis & Bockius LLP
MLK Community Advocates
Linda Nelsen
Nissan Sebuku
Oxford United Methodist Church
Mr. and Mrs. Michael Pia
Mr. and Mrs. John Slauch
Sycamore International
Deborah L. Turner
Unionville-Chadds Ford School District
Westtown School

This list includes contributions and payments made on pledges in fiscal 2019. Every effort has been made to produce accurate recognition lists. If you observe an error or omission, we apologize in advance and ask that you bring it to our attention by calling 610-444-7750 ext. 220 or emailing us at lrinoff@lchps.org. Gift list includes payment on pledges.
WELCOME DR. MARIANAIZRAELSON, CEO OF LCH
Dr. Izraelson brings more than ten years of management experience of health care and behavioral health care organizations, most recently serving as Executive Director of Shepherd’s Clinic in Baltimore. She holds a B.A. in Psychology from the University of Maryland, and a M.A. and Ph.D. in Clinical Psychology from Argosy University. Dr. Izraelson is originally from Argentina and is bilingual in Spanish and English. She is excited to begin leading LCH and meeting all of our friends and supporters when she joins us at the beginning of December.

ENHANCED INTEGRATED SERVICES THROUGH TEAM-BASED CARE
In October 2018, LCH began to implement the Team Based Care model for our services. This model uses coordinated care teams to serve a common panel of patients. A typical care team at LCH includes a provider (physician or nurse practitioner), a nurse, a medical assistant, a member relations specialist, a social assistance caseworker, and a behavioral health consultant. The clinical team sees each patient on every visit, so each patient gets to know their entire care team over time. When behavioral health or social assistance needs are identified, each clinical team has a specific behavioral health or social assistance team member they work with to ensure that their patients can access the care they need. In this proven model of care, patients feel better connected to and supported by their care team, providers experience a better work environment and less burnout, and clinical outcomes are improved over time.

MISSION
We change lives by serving southern Chester County as the leading provider of integrated health and community services.

VISION
A vibrant, equitable, inclusive, prosperous, and healthy community for all.

FOR MORE INFORMATION
610.444.7550
www.LaComunidadHispana.org
Facebook.com/LaComunidadHispana.LifeChangesHere